

SCOTT M. DONAHUE

Donahue Grolman & Earle
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EXECUTIVE SUMMARY

Manage community-based general civil practice law firm. Accustomed to accepting responsibility and delegating authority. Plan, organize, develop, implement, and supervise complex programs, cases and special projects. Sound communication and people management skills with commitment to timely, cost-effective results.

CORE COMPETENCIES

Clearly define problems • Implement tactics and strategies for positive outcomes • Client relations • Case Management • Negotiation and mediation • Client and business development • Mentoring • Team Building • Marketing strategies • Supervise staff attorneys and support personnel • Highly organized • "Big Picture" thinker.

PROFESSIONAL EXPERIENCE

SENIOR MANAGING PARTNER – DONAHUE, GROLMAN & EARLE 1992 – Present
Managing partner for general civil practice law firm concentrating in estate planning and administration, litigation, bankruptcy, business law, contract law, mediation, and real estate.

ATTORNEY – DEVER, MONAHAN & DONAHUE, P.A., 1983-1992
General civil practice specializing in commercial and residential real estate and conveyancing. Concentration in buyer/seller and lender representation, with responsibility for condominium conversions, structuring of limited partnerships, landlord/tenant matters and zoning issues.

GENERAL LEGISLATIVE COUNSEL – MASS. ASSOCIATION OF REALTORS 1982-1983
Developed and implemented all phases of government affairs program for state real estate trade association. Specific responsibilities included drafting legislative proposals, lobbying, directing activities of political action committees and preparing background materials for legislators and association members.

ASSOCIATE LEGISLATIVE COUNSEL – O'ROURKE & ASSOCIATES 1980-1982
Staff attorney for government and public affairs consulting firm responsible for drafting legislation, preparing testimony, and conducting daily lobbying activities with state legislative and executive branches and regulatory agencies.

EDUCATION

UNIVERSITY OF MASSACHUSETTS - Boston, MA
Certificate Program in Alternative Dispute Resolution, 1987

SUFFOLK UNIVERSITY LAW SCHOOL – Boston, MA
Juris Doctor, 1979

BOSTON COLLEGE – Chestnut Hill, MA
M.Ed. in Counseling Psychology, 1975

TRINITY COLLEGE, Hartford, CT
Bachelor of Arts, 1970

MEDIATION AND NEGOTIATION TRAINING

MEDIATION TRAINING, Harvard Law School Program of Instruction for Lawyers
NEGOTIATION TRAINING, Harvard Law School Program of Instruction for Lawyers
MEDIATION TRAINING, Mediation Works, Inc. Certification Program
MEDIATION TRAINING, JAMS Dispute Resolution, Certification Program
ARBITRATION, Certified in the State of Florida

COMMUNITY INVOLVEMENT AND RECOGNITION

- Stonewall Communities, Board of Directors
- StageSource, Board of Directors
- Greater Boston Business Council, Board of Directors
- Charles Foster Kane Award for Excellence in Journalism

INTERESTS

- Writing my personal webBlog
- Writing short fiction
- Tennis
- Public speaking
- Teaching